## Finance management

Dr. Radhika Meenakshi Shankar

## Capital budgeting

- Owning a concessional kiosk at mall selling handicrafts. Have 3 years more to complete the lease period we do expect a renewal at the same concessional price.
Four proposals to increase profits
- A. add another window
- B. update the display counter
- C. build a new kiosk
- D. rent a larger kiosk at same rent fee on same floor but involving Rs 1000 upfront expense.
- Cost of capital is 15 \%
- Following are the incremental cash flows predicted in the next three years for the proposals.


## problem

| proposal | outflow | year1 | year2 | year3 |
| :--- | :--- | :--- | :--- | :--- |
| New window | -75000 | 44000 | 44000 | 44,000 |
| Update display | -50000 | 23000 | 23000 | 23000 |
| Build new kiosk | -125000 | 70000 | 70000 | 70000 |
| Rent a large <br> kiosk | -1000 | 12000 | 13000 | 14000 |
| table@15\% | 1.000 | .87 | .76 | .66 |
| Which proposal <br> to take <br> Use NPV/IRR |  |  |  |  |

## Proposal 1- new window

| Proposal-window | income | factor | Pv cf |
| :--- | :--- | :--- | :--- |
| Outflow period 0 | -75000 | 1.000 | -75000 |
| Year 1 | 44000 | .87 | 38280 |
| year2 | 44000 | .76 | 33264 |
| year3 | 44000 | .66 | 28952 |
| npv |  |  | 25496 |

## Proposal 2- update display

| update | amount | factor | pvcf |
| :--- | :--- | :--- | :--- |
| outflow | -50000 | 1.000 | -50000 |
| year1 | 23000 | .87 | 20010 |
| year2 | 23000 | .76 | 17388 |
| year3 | 23000 | .66 | 15134 |
| npv |  |  | 2532 |

## Proposal 3 new kiosk

| Project new kiosk | Amount in Rs | factor | pvcf |
| :--- | :--- | :--- | :--- |
| outflow | -125000 | 1.000 | -125000 |
| year1 | 70000 | .87 | 60900 |
| year2 | 70000 | .76 | 52920 |
| year3 | 70000 | .66 | 46060 |
| npv |  |  | 34880 |

## Proposal 4- rent a larger

| Rent larger kiosk | Amount in rs | factor | pvcf |
| :--- | :--- | :--- | :--- |
| outflow | -1000 | 1.000 | -1000 |
| year1 | 12000 | .87 | 10440 |
| year2 | 13000 | .76 | 9828 |
| year3 | 14000 | .66 | 9212 |
| npv |  |  | 28480 |

## Proposal 3 is chosen

| proposals | npv | Irr in \% | remarks |
| :--- | :--- | :--- | :--- |
| Add new window | 25496 | 34.6 |  |
| Update display | 2532 | 18 |  |
| Build new | 34880 | 31.2 |  |
| Rent a larger | 28480 | 1208 |  |

## Ratio analysis

| Ratios | Industry std | Company x | ratio |
| :--- | :--- | :--- | :--- |
| current | 2.4 | 2.67 | $\mathrm{Ca} / \mathrm{cl}$ |
| Debtors t/o | 8.0 | 10 | Sales/drs, 12/dto |
| Stock t/o | 9.8 | 3.33 | cgs/crs. 12/sto |
| Asset t/o | 2.00 | 1.43 | Sales/assets (dle |
| Net profit ratio | 3.3 | 2.1 | Np /sales |
| Np to assets | 6.6 | 3.0 | Np/t.assets |
| Np to nw | 10.7 | 4.8 | Np/nw |
| Debts to assets | 63.5 | 37.7 | debts/ assets |

## Analysis

- Current ratio is more but liquidity is affected as ca has more stock as evidence d by low stock turnover.
- Debtors turnover is better indicating a need to relax collection norms
- Stock turnover as evidenced by velocity indicates slow movement of stock/ pileup
- Low ratio indicates idle capacity and stock pileup
- High cost of production and less earnings
- Low earnings per share
- Debt lesser than equity.


## Balance sheet as on----

## liabilities

- Share capital
- Gen. reserve
- p/l account
- Crs

5,00,000
4,00,000
1,50,000
2,00,000

## assets

- Land 5,00,000
- Plant 2,00,000
- STOCK
- Drs
- Cash \&bank
- 

$\qquad$
12,50,000

## $\mathrm{p} / \mathrm{f}$ for year ended

- Op.stk 2,50,000
- Purchs 10,50,000
- G.profit c/d 6,50,000

| Admin exp | $2,30,000$ |
| :--- | ---: |
| Selling exp | $1,00,000$ |
| Fin exp | 20,000 |
| Net profit | $3,50,000$ |

- Sales

18,00,000

- Cl.stk

1,50,000

- Gpb/d
- Income misc

650,000
50,000

- ---------------------------------------


## ratios

- Current ratio 5.5/2 = 2.75
- Quick ratio $4 / 2=2$
- drst/o 18/2.5 = 7.2
- drsVelocity $=365 / 7.2=50.69=51$ days
- Stk t/o = 11.5 +3.3/2 $2=5.75$
- Stk vel = 365/5.75
- $N p=3.5 / 18$
- np to capital $=3.5 / 10.5=.33 .33$


## Fin analysis

- Ratio analysis
- Benchmarking
- Comparatives
- Balance score card-flic

